



• HARNESS THE POWER OF CAPITALISM TO IMPROVE THE HUMAN CONDITION •

## OVERVIEW

TECHAS CAPITAL IS AN INNOVATIVE, PURPOSE DRIVEN TEXAS-BASED PRIVATE INVESTMENT FIRM MAKING CAPITAL INVESTMENTS IN COMPANIES BASED IN THE UNITED STATES. WE PARTNER WITH EXCEPTIONAL, VALUES-ALIGNED ENTREPRENEURS TO ACCELERATE THE GROWTH OF COMPANIES THAT CREATE SHARED, SUSTAINABLE, LONG-TERM VALUE FOR THE BENEFIT OF ALL STAKEHOLDERS - CUSTOMERS, EMPLOYEES, SUPPLIERS, COMMUNITIES AND SHAREHOLDERS.

## INVESTMENT CRITERIA

WE PROVIDE CAPITAL OF \$10 TO \$100 MILLION TO COMPANIES WITH SALES OF \$20 TO \$250 MILLION. TECHAS LISTENS TO ENTREPRENEURS AND OWNERS WITH THE INTENT ON PROVIDING A FAST AND FLEXIBLE DECISION-MAKING PROCESS. WE COLLABORATE TO EFFECT EFFICIENT AND APPROPRIATE TRANSACTIONS TO MAXIMIZE VALUE FOR ALL STAKEHOLDERS.

### INDUSTRIES OF FOCUS



### INVESTMENT FINANCIALS



### INVESTMENT PARAMETERS

- COMMON EQUITY, PREFERRED STOCK AND MEZZANINE DEBT
- SIGNIFICANT FREE CASH FLOW GENERATION
- “BUY & BUILD” OPPORTUNITIES IN FRAGMENTED INDUSTRIES
- PROVEN & PROFITABLE BUSINESS MODELS & COMPANIES
- SCALABLE OPERATING PLATFORM
- ENTREPRENEURS THAT EMBODY THE PRINCIPLES OF STAKEHOLDER CAPITALISM

### WHY TECHAS?

#### WE'RE FLEXIBLE

WE DEPLOY THE OPTIMAL TYPE OF CAPITAL (EQUITY, DEBT OR SOME COMBINATION) DEPENDENT ON THE NEEDS AND DESIRES OF OUR ENTREPRENEURIAL PARTNERS WITH THE OPTIMAL TYPE OF GOVERNANCE (MAJORITY CONTROL OR MINORITY) TO REALIZE VALUE FOR ALL STAKEHOLDERS.

#### WE LISTEN

OUR PARTNERS ARE EXPERTS IN THEIR FIELD AND WE SUPPORT AND ASSIST THEM. WE LISTEN TO SELLERS OF BUSINESSES AND CRAFT CREATIVE, INDIVIDUALIZED PARTNERSHIPS AND/OR PURCHASES THAT MEET THE VALUE, TAX AND SOCIAL NEEDS OF OF THE SELLING PARTNER(S). WE ARE DECISIVE AND NON-BUREAUCRATIC.

#### WE'RE FOCUSED

WE UTILIZE THE ENTREPRENEURIAL OPERATING SYSTEM (EOS). IN OUR EXPERIENCE, EOS HAS PROVEN TO BE THE BEST AND MOST REPEATABLE DETERMINANT MANAGEMENT TOOL FOR OPTIMIZING PERFORMANCE.

#### WE CARE

WE CARE ABOUT PEOPLE AND HOLD OURSELVES TO THE HIGHEST DEGREE OF INTEGRITY AND FAIRNESS TO BE THE BEST PARTNER POSSIBLE. LIFE IS RELATIONAL AND WE STRIVE TO BE GREAT PARTNERS.

### INVESTMENT STRATEGIES

#### PRIVATE EQUITY

##### TYPICAL USE OF PROCEEDS

BUYOUT, RECAP, GROWTH CAPITAL  
STRATEGIC ACQUISITION

##### INVESTMENT SIZE

\$10 - \$100 MILLION

##### TARGETED OWNERSHIP

MAJORITY & MINORITY

##### CAPITAL STRUCTURE

COMMON EQUITY  
PREFERRED EQUITY

##### GOVERNANCE

SIGNIFICANT  
BOARD REPRESENTATION

#### MEZZANINE DEBT

##### TYPICAL USE OF PROCEEDS

RECAP  
GROWTH CAPITAL

##### INVESTMENT SIZE

\$10 - \$50 MILLION

##### TARGETED OWNERSHIP

SIGNIFICANT MINORITY

##### CAPITAL STRUCTURE

SUBORDINATED DEBT  
PREFERRED EQUITY

##### GOVERNANCE

BOARD  
REPRESENTATION